



# Introducing Microsoft 365 A1

# Microsoft Education

Empowering every student to create the world of tomorrow



Better learning  
outcomes



Saves teachers time

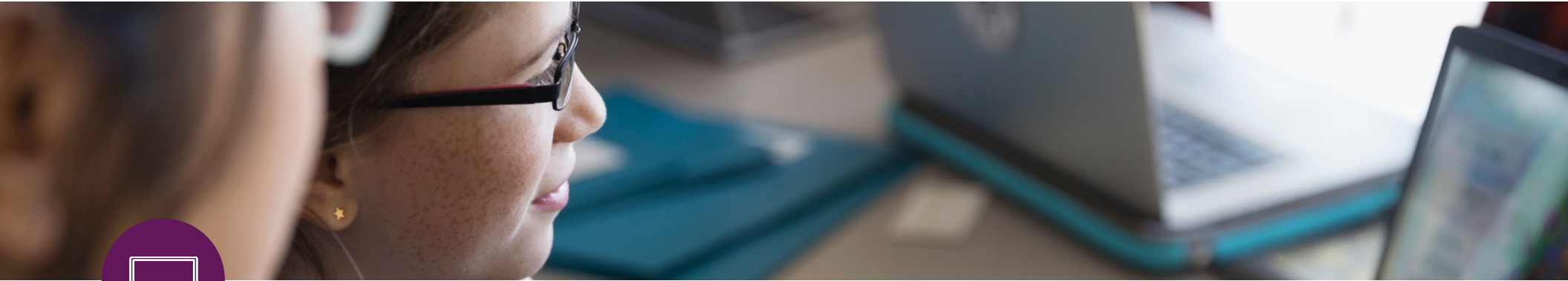


Affordable, easy to  
manage devices



## Affordable, easy to manage devices

- Stretch your budget with more choices at affordable prices
- Set up a classroom in under an hour and easily manage devices, users, and apps
- Make the most of class time with secure, reliable devices



Stretch your budget  
with more choices  
at affordable prices

#### SCENARIO

“Having the Windows 10 laptops gives my students ownership of their learning and motivates them to create quality work. Students show excitement as they get to personalize their learning.”

- **Meagan Jones**

*Third Grade Teacher*  
Wieland Elementary School

#### SOLUTIONS

- Give more students access to devices and technology
- Choose from a great selection of devices with Windows 10 Pro Education and Windows 10 S



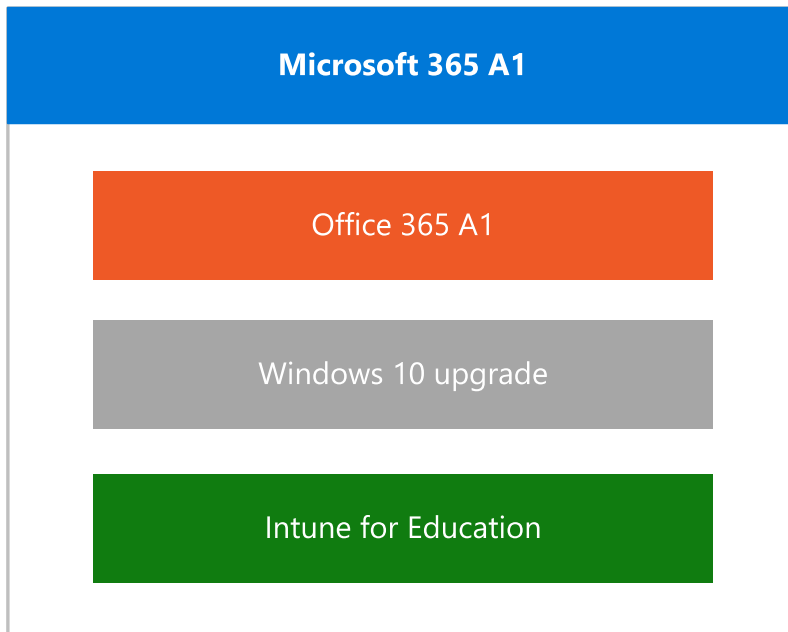
# Introducing Microsoft 365 A1

Everything you need to unlock limitless learning on your affordable new Windows devices

- Simple, single transaction for schools buying new Windows devices
- Each license lasts for the life of the device
- Manage all of your Windows 10 devices, users and thousands of other apps from a single cloud dashboard
- Set up a collaborative classroom in less than an hour
- Robust personalized learning tools and classroom collaboration experiences using Office 365, Teams and OneNote

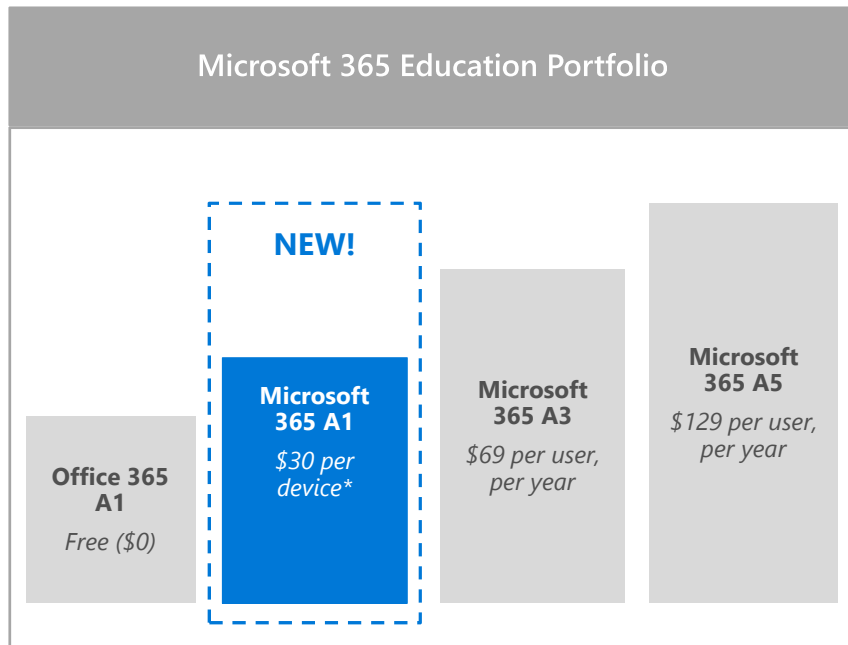
# What is Microsoft 365 A1

New 'device-led' offer in the Microsoft 365 Education portfolio for breadth schools



Offer summary	
<b>Offer details</b>	<ul style="list-style-type: none"><li>• <b>\$30 'one-time' pricing</b> for the lifetime of the device = 6 years*</li><li>• <b>Single price point</b><ul style="list-style-type: none"><li>• No price levels</li><li>• No differentiated Faculty or Student pricing</li><li>• No student use benefit</li></ul></li><li>• <b>Single SKU:</b> One orderable SKU for Microsoft 365 A1 on Price List</li></ul>

# How Microsoft 365 A1 fits in the Education portfolio



Microsoft 365 A1
Everything small to medium-sized schools/districts need to get started; Google compete offer
Per device pricing and licensing tied to the life of the device (6 years)

Microsoft 365 A3	Microsoft 365 A5
'Hero' offer for medium and large-sized schools/districts running hybrid environments	Premium stack for medium and large-sized schools/districts, includes advanced security features
Per user licensing with Annual subscriptions; student use benefits available with org-wide purchases	Per user licensing with Annual subscriptions; student use benefits available with org-wide purchases

\*\$30 'one-time' pricing for the lifetime of the device = 6 years

# Microsoft 365 A1 FAQs

## Frequently Asked Questions

### How is Microsoft 365 A1 priced and licensed?

This comprehensive education solution costs just \$30 (ERP) per Windows laptop or 2-in-1. It is licensed for multiple users on a single device so it is a great solution for carts, labs and classrooms that share devices across students. Per the Microsoft [Product Terms](#), the term of Microsoft 365 A1 (per device) is six years from the date of order. There is no differentiated Faculty or Student pricing.

### How do I assign user licenses for Microsoft 365 A1 (per device)?

Assigning licenses has been streamlined with Microsoft 365 A1 (per device). With Intune for Education, the licenses are tied to the device so there is no user assignment necessary. With Office 365 A1 the licenses are tied to the user. The administrator assigns the licenses to individual users (Faculty or Student) in the Office 365 admin portal or Partner Center.

If a customer has more users than designated in the order for Office 365 A1, they can add 'Unlimited' Office 365 A1 users in the Office 365 admin portal — no additional orders or partner involvement is necessary.

### Does Microsoft 365 A1 give rights to upgrade a school device from Windows Home to Windows 10 Education?

No. Microsoft 365 A1 does not give the right to upgrade from one Windows edition to a different edition. However, Microsoft 365 A1 may be licensed for existing devices licensed with Windows 7 Pro or later. With Microsoft 365 A1, customers will need to upgrade, at no extra cost, to Windows 10 Pro Education from Windows 7 or 8 Professional to use Intune for Education.



# Microsoft 365 Education

		New!		
		Microsoft 365 A1	Microsoft 365 A3	Microsoft 365 A5
		Per-Device	Per-User	Per-User
<b>Collaboration &amp; Learning</b>	Office Online: web-based document editing	●	●	●
	Office client applications: <i>Word, Excel, PowerPoint, Outlook</i>		●	●
	Email & calendar, IM, persistent chat, Yammer	●	●	●
	Files & content management: <i>file storage, sharing, Groups, Planner</i>	●	●	●
	Minecraft: Education Edition		●	●
<b>Inclusive Classroom Tools</b>	Microsoft Teams with classroom experiences, PLC and Staff teams	●	●	●
	OneNote Class Notebook, Sway	●	●	●
	Learning Tools, Accessibility Checker, Office Lens	●	●	●
<b>Voice, Video, and Meetings</b>	Skype for Business	●	●	●
	Cloud PBX & PSTN Conferencing			●
<b>Compliance</b>	Legal Hold, eDiscovery search and export	●	●	●
	Advanced eDiscovery, Customer Lockbox, Advanced Data Governance			●
<b>Management &amp; Basic Security</b>	Intune for Education	●	●	●
	School Data Sync, Data Loss Prevention, Office 365 Rights Management	●	●	●
	Office 365 A3: <i>Cloud App Security, Skype Meeting Broadcast, Delve, Bookings</i>		●	●
	EMS A3: <i>Intune for Education, AADP P1, AIPP P1, Advanced Threat Analytics</i>		●	●
	Windows Auto Pilot	●	●	●
<b>Advanced Security, Analytics &amp; Voice</b>	Windows 10 Education A3 <sup>1</sup>		●	●
	Office 365 A5: <i>ATP, TI, Adv. Comp., Power BI Pro, MyAnalytics</i>			●
	EMS A5: <i>AADP P2, AIPP P2, Cloud App Security</i>			●
<b>Server &amp; CAL Benefits<sup>2</sup></b>	Windows 10 Education A5 <sup>1</sup> : <i>Windows Defender ATP</i>			●
	Productivity Server Licenses & CALs (Exchange, SharePoint, Skype for Business, etc.)		●	●
	Windows Server CALs		●	●
	System Center Config CML		●	●
	System Center Endpoint Protection		●	●

# How to upgrade to Windows 10 Pro Education

## Microsoft 365 A1 includes right to upgrade devices from Windows Professional 7/8.1 to Windows 10 Pro Education

Windows 10 Pro Education upgrade is available for devices owned by K-12 academic institutions who have purchased Microsoft 365 A1 which includes an upgrade from Windows 7 Pro or Windows 8.1 Pro to Windows 10 Pro Education.

### Criteria

- Your Windows device must currently be running Windows 7 Pro, Windows 7 Ultimate, Windows 8 Pro, or Windows 8.1 Pro
- The number of seats/devices requested must be equal to or less than the number of seats/devices on your proof of purchase
- You must provide proof of purchases for both Microsoft 365 A1 and your qualifying Windows devices

### To receive your Windows 10 Pro Education upgrade product keys you must:

1. Go to <https://www.microsoft.com/en-us/cssedurequest> to complete and submit the Windows 10 Pro Education Product Request Form, including uploading proof of purchases
  - a) Provide proof of purchase for Microsoft 365 A1
  - b) Provide proof of purchase for devices that qualify for the upgrade (Windows 7 Pro, Windows 7 Ultimate, Windows 8 Pro, or Windows 8.1 Pro)
2. If approved, you will receive an email with your institution's Windows 10 Pro Education product upgrade key(s) within 72 hours