

CASE STUDY

To understand how the Microsoft EES Program can save your school money – consider this case study -

St. Mary's High School has a full-time Student Enrollment of 781 students and a total Faculty/ Staff FTE Count of 58. The school employs a total of 250 computers throughout the school, and runs 5 Microsoft Windows Servers. In addition, they also run their own Microsoft Exchange Server with 125 email clients. The software licenses currently needed by the school are as follows –

- 250 Microsoft Windows 8 Enterprise Upgrade
- 250 Microsoft Office 2013 Professional
- 5 Microsoft Windows Server 2012 Standard
- 250 Microsoft Windows Server 2012 Client Access Licenses
- 1 Microsoft Exchange Server 2013 Standard
- 125 Microsoft Exchange Server 2013 Client Access Licenses

Option: Microsoft Enrollment for Education Solutions—Annual Subscription—FTE Count 58

Based on count of FTE Faculty/ Staff for platform product. Servers added based on actual count

Count	Product	Cost Per Lics	Total
58	Education Desktop with Core CAL	\$59.00	\$3,422.00
5	Microsoft Windows Server Standard	\$43.00	\$215.00
1	Microsoft Exchange Server Standard	\$70.00	\$70.00
			\$3,707.00

Under Microsoft EES, the school chooses to purchase the Microsoft Education Desktop with the Core CAL Suite (this includes Office Pro for Windows and Macintosh, Windows Enterprise Upgrades, and a complete suite of Microsoft Client Access Licenses including the Windows Server CAL and the Microsoft Exchange CAL that the school needs). The school would need to license Education Desktop with Core CAL for the FTE Faculty count of 58, and then add 5 licenses of Windows Server Standard, and 1 license of Exchange Server Standard. The total Annual Subscription cost would be \$3,707. This comprehensive solution at this significantly reduced cost includes all the benefits of Software Assurance on the licenses.

Advantages of Microsoft EES

- FTE based licensing option allows for campus wide coverage
- Included Software Assurance ensures you have the most up to date software available
- Low administration and compliance burdens. Through the simplicity and predictability of counting FTE employees just once per year you can be confident you are fully covered for the desktop platform products you've selected regardless of yearly fluctuations in employees or devices.
- Customizable to fit your needs
- **Predictable budgeting and lower total cost of ownership. The school is covered school wide for all their Microsoft software needs at a predictable and low cost of just \$3,707 per year.**
- Available optional "Student Option" - an easy way to license software for use by students on their personally owned device or institution-owned device that is assigned to an individual student.

For additional information regarding this case study, please contact sales@genesis-technologies.com.